CV HENNING HERMES

Personal Information

Name Dr. Henning Hermes

Email hermes@ifo.de

Affiliations Postdoc at ifo Institute, Munich/Fürth

Affiliated with

FAIR | DICE | CEPR | CESifo | IZA | JGU

Social Media Website | Twitter

Research Behavioral Economics, Experimental Interests Economics, Economics & Psychology,

Noncognitive Skills, Education, Public Goods & Cooperation

Family Married, one daughter



Working Papers

Does Information about Inequality and Discrimination in Early Child Care Affect Policy Preferences?

(with Philipp Lergetporer, Fabian Mierisch, Guido Schwerdt & Simon Wiederhold).

Revise & Resubmit at the Journal of Economic Behavior & Organization.

Free to Fail? Paternalistic Preferences in the United States

(with Björn Bartling, Alexander W. Cappelen, Marit Skivenes & Bertil Tungodden) Under review.

Discrimination on the Child Care Market: A Nationwide Field Experiment

(with Philipp Lergetporer, Fabian Mierisch, Frauke Peter & Simon Wiederhold) Under review.

Early Child Care and Labor Supply of Lower-SES Mothers: A Randomized Controlled Trial

(with Marina Krauss, Philipp Lergetporer, Frauke Peter & Simon Wiederhold) Under review.

Publications (selected)

Application Barriers and the Socioeconomic Gap in Child Care Enrollment

(with Philipp Lergetporer, Frauke Peter & Simon Wiederhold)

Conditionally accepted at the **Journal of the European Economic Association**.

The Impact of Working Memory Training on Children's Cognitive and Noncognitive Skills

(with Eva Berger, Ernst Fehr, Daniel Schunk & Kirsten Winkel).

Accepted at the Journal of Political Economy

Males should Mail? Gender Discrimination in Access to Childcare (with Philipp Lergetporer, Fabian Mierisch, Frauke Peter & Simon Wiederhold). **AEA: Papers & Proceedings, 2023**, 113, 427–431.

Teaching Self-regulation (with Eva Berger, Ernst Fehr, Daniel Schunk & Kirsten Winkel).

Nature Human Behaviour, 2022, 6, 1680-1690.

If you could read my mind—An Experimental Beauty-Contest Game with Children

(with Daniel Schunk). Experimental Economics, 2022, 25, 229-253.

Motivating Low-Achievers—Relative Performance Feedback in Primary Schools

(with Martin Huschens, Franz Rothlauf & Daniel Schunk).

Journal of Economic Behavior & Organization, 2021, 187, 45-59.

Do Children Cooperate Conditionally? Adapting the Strategy Method for First-Graders

(with F. Hett, M. Mechtel, F. Schmidt, D. Schunk & V. Wagner).

Journal of Economic Behavior & Organization, 2020, 179, 638-652.

Positions Held	
08/2023 – today	Deputy Director of the Ludwig Erhard ifo Center for Social Market Economy and Institutional Economics, Fürth / ifo Institute Munich
11/2021 - 07/2023	Postdoc at DICE (Düsseldorf Institute for Competition Economics), HHU Düsseldorf/Germany
11/2017 - 10/2021	Postdoc at FAIR Excellence Cluster & Department of Economics, NHH Bergen/Norway
07/2017 - 10/2017	Postdoc at the Chair of Public and Behavioral Economics, Johannes Gutenberg University of Mainz
09/2011 - 06/2017	Doctoral researcher at the Chair of Public and Behavioral Economics, Johannes Gutenberg University of Mainz
01/2007 - 01/2009	Research assistant at Helaba Frankfurt, Human Resource Development

Education and Training	
09/2011 – 06/2017	PhD in Economics at the Johannes Gutenberg University of Mainz Title: "Fostering Non-Cognitive Skills to Affect Economic Outcomes — Evidence from Randomized-Controlled Field and Lab Experimental Studies" (final grade: summa cum laude) Supervisors: Prof. Dr. Daniel Schunk & Prof. Dr. Ernst Fehr (University of Zurich)
09/2013 - 10/2016	Several research stays at the University of Zurich , Chair of Microeconomics and Experimental Economic Research, Prof. Dr. Ernst Fehr (> 6 months)
10/2008 - 03/2013	Diploma in Psychology (equiv. to BSc $+$ MSc) at the University of Mainz (final GPA: 1.5)
04/2007 - 08/2011	Diploma in Economics (equiv. to BSc $+$ MSc) at the University of Mainz (final GPA: 1.1, with distinction)
08/2005 - 01/2007	Apprenticeship as a qualified bank clerk at Landesbank Hessen-Thüringen (Helaba), Frankfurt (final GPA: 1.0)
08/1995 – 06/2004	Abitur (A levels) at humanistic secondary school in Darmstadt, specialized courses: Mathematics and Physics (final GPA: 1.0)

Teaching Experience	
Spring 2023 Fall 2022 Spring 2022 Fall 2021 2018–2021 Fall 2017 Spring 2017 Fall 2016 Spring 2015 Spring 2014 Spring 2013 Fall 2012 Spring 2012	Lecture and Seminar on "Experimental Economics (BSc) Lecture on "Experimental Economics" (MSc and PhD) Lecture on "Experimental Economics" (BSc) Tutorial and Seminar on "Empirical Public Economics" (BSc) 5x Lecture on "Behavioral Economics" (MSc) Seminar on "Inequality – Economic Analysis and Policy Recommendations" (BSc) Tutorial on "Behavioral Economics" (MSc) Tutorial on "Principles of Public Economics" (MSc) Lecture and Tutorial on "Behavioral Economics" (MSc) Seminar on "Scarcity — Why Having Too Little Means So Much" (BSc) Seminar on "Public Economic Theory" (MSc) Seminar on "Theories and Models on Intertemporal Choice" (MSc) Seminar on "Social Preferences" (MSc)
Fall 2011 Tutorial on "MATLAB in Public Economics" (BSc) All courses for MSc were taught in English, courses for BSc in German.	

Invited Presentations		
2024	Research Seminar at University of Stavanger, Norway (scheduled)	
2024	Conference on Early Childhood Education and Media Literacy, Amberg (scheduled)	
2024	Research Seminar at LISER, Luxembourg (scheduled)	
2024	Research Seminar at University of Copenhagen	
2023	Research Seminar at Lund University	
2023	"Science Lunch" at HHU Düsseldorf, exchange between scientists and politicians	
2023	Berlin Applied Micro Seminar, Berlin School of Economics	
2023	Research Seminar at the University of Bologna	
2022	Research Seminar at the KU Eichstätt-Ingolstadt	
2022	Reserach Seminar at the CESifo Institute Munich	
2022	Citizen's University HHU Düsseldorf ("Bürgeruniversität")	
2022	FAIR Midway Conference in Sommarøy, Norway	
2022	Research Seminar at the University of Regensburg	
2021	Research Seminar at ZEW Mannheim	
2021	Research Seminar at the Department of Economics, NTNU Trondheim	
2020	Learning and Work Webinars, Maastricht University, SBE	
2020	Virtual Applied Economics Research Seminar, Universities of Cambridge and Essex	
2019	Research Seminar at University of Stavanger, UiS Business School, Norway	
2019	Research Seminar at Max Planck Institute, Experimental Economics Group, Bonn	
2017	Research Seminar at CESifo Institute for the Economics of Education, Munich	
2016	Colloquium on Economics of Education at SBE, Maastricht University, Netherlands	
2016	Economic Colloquium at IAAEU Trier	

Conferences & Workshops			
2024	Workshop on Microeconomics at Leuphana University of Lueneburg, VfS Economics of Education Committee in Wiesbaden		
2023	Ludwig Erhard ifo Conference on Institutional Economics in Fürth; Verein für Socialpolitik Annual Conference in Regensburg; CIDER Conference at WZB Berlin		
2022	CIDER Conference in Luxemburg; 3rd IZA/ECONtribute Human Capital Meeting; Verein für Socialpolitik Annual Conference in Basel; ECONtribute Workshop on Autonomy & Paternalism; Workshop on "Early childhood education and social inequalities" at PSE, Paris; M-BEES in Maastricht, Netherlands; Workshop on Microeconomics at Leuphana University of Lueneburg		
2021	CESifo Area Conference in Behavioral Economics, Munich; 5th Annual WZB Workshop on "Experiments in Education and Labor Market Research"; Verein für Socialpolitik Annual Virtual Conference; EALE Annual Conference; EEA-ESEM Virtual Conference; ESA Global Online Around-the-Clock Conference; ifo Conference on Genes, Social Mobility, and Inequalities across the Life-Course; Berlin-Bergen Behavioral Economics Workshop; Workshop on Microeconomics in Lueneburg		
2020	Verein für Socialpolitik Annual Virtual Conference "Gender Economics"; ESA Global Online Around-the-Clock Conference; EALE/SOLE/AASLE World Virtual Conference		
2019	14th Nordic Conference on Behavioral and Experimental Economics, Kiel; KIDS Workshop on the Formation of Preferences in Children, Hornbaek, Denmark; briq/IZA Workshop on Behavioral Economics of Education, Bonn; ESA Asia-Pacific Meeting, NYU Abu Dhabi, UAE		
2018	ESA World Meeting, HU Berlin; 5th IMEBESS, EUI Florence, Italy; Workshop on Microeconomics at Leuphana University of Lueneburg		
2017	2nd IZA Workshop on the Economics of Education, IZA Bonn; Maastricht Behavioral and Experimental Economics Symposium, Netherlands; Workshop on "Education, Skills, and Labor Market Outcomes", NTNU, Norway		
2016	Research Symposium for Empirical Research in Education, University of Augsburg; Social and Biological Roots of Economics Workshop, IfW Kiel; Young Scholar at Jacobs Foundation Conference on "Economizing Education Policy"		
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2023 Winner of the CIDER Public Science Award 2023 since 2022 Add-on Fellowship of the Joachim Herz Foundation (15'500 EUR) 2019 – 2023 Fellow of CIDER (College for Interdisciplinary Education Research) 2014 – 2016 Member of the Gutenberg Academy for Young Researchers, University of Mainz 2013 – 2016 Full Doctoral Scholarship of the German National Academic Foundation 2011 Award for best diploma of the graduating class and outstanding diploma thesis 2008 – 2013 Full Student Scholarship of the German National Academic Foundation

Organization of Scientific Events, Refereeing, Memberships		
Editorship	Co-editor for the Special Issue on "Field Experiments to Reduce Inequality" in the European Economic Review	
Events	Co-organizer "Workshop on Field Experiments in Economics & Business" 09/2022 at TU Munich / Campus Heilbronn 09/2023 at DICE / Heinrich Heine University Düsseldorf 09/2024 at TU Munich / Campus Heilbronn (scheduled)	
Refereeing	Journal of the European Economic Association, Review of Economics and Statistics, Journal of Public Economics, Journal of Political Economy Microeconomics, European Economic Review, Journal of Economic Behavior & Organization, Experimental Economics, Education Economics, Journal of Behavioral and Experimental Finance	
Memberships	German Economic Association (VfS) and elected member of the VfS Economics of Education Committee, American Economic Association (AEA), European Economic Association (EEA), Economic Science Association (ESA)	